

## **RESULT NOTIFICATION FORM**

Congratulations! The following result has been created on your behalf:

CLIENT ID	
Firm:	Hellerman Communications LLC & Jones Walker LLP
Professional(s):	John Hellerman (JH) & Mary Margaret Gorman (MMG)
Secured By:	John Hellerman
Туре:	Byline Article
Outlet:	Marketing the Law Firm
Byline:	John Hellerman & Mary Margaret Gorman
Date:	April 2018
Headline:	We Wrote This Article to Share with You
URL:	http://hellermanllc.com/wrote-to-share-with-you/
Notes:	Use the article as an example of the true benefits of using content as an engagement tool, and of after-placement plans (APPs).

## AFTER PLACEMENT PLAN

Use this result as an excuse to connect with your network – not in a self-promotional way but instead as a thoughtful educator.

Below is a listing of our after-placement activity recommendations:

FOR THE MARKETER						
Activity	Completed? (Y/N)	Ву	Notes			
Secure Reprints & Posting Rights	Yes (Y)	Amanda Shipley (AS)				
Post to 3 <sup>rd</sup> Party Vendors	Y	AS				
Twitter	Y	AS				
LinkedIn	Y	AS				
Facebook	Y	AS				
Instagram	Y	AS				
Blog Post	Y	AS				
Intranet (Jones Walker)						
Promote to External Influencers						
Develop LMA 2018 Ad	Y	AS				
Share via Newsletter						
Pitch Podcasts						
Request MTLF Website Analytics						
Create Infographic on Results						

## HELLERMAN

## COMMUNICATIONS

**POSITIONING PROFESSIONALS** 

FOR THE PROFESSIONAL						
Activity	Completed? (Y/N)	Ву	Notes			
Email Clients & Prospects						
Contact Influencers Sharing Similar Content						
Twitter (mention outlet)	Υ	JH & MMG				
LinkedIn	Υ	JH & MMG				
LinkedIn Article		JH				
LinkedIn Groups						
Add to LinkedIn Profile						
Facebook	Υ	JH & MMG				
Legal Marketers Extraordinaire Group	Υ	JΗ				
Add to JD Supra						
Add to Dezurve						
Hand Out Copies at LMA 2018	Y	ΗL				
Repurpose for LMA-Nola & Baton Rouge						
Presentation						
Live Tweet During LMA Presentation						
Identify Other Speaking Opportunities						
Share Results w/ Legal Bloggers			Big Law Business,			
			ABA Law Practice			
			Division,			
			AttorneyatWork,			
			Ann Lee Gibson,			
			etc.			